



Unilever

TRANSFORMING FOR  
A SUSTAINABLE FUTURE

Bertransformasi untuk Masa Depan Berkelanjutan

# PUBLIC EXPOSE

PT UNILEVER INDONESIA TBK

Tangerang, 21 May 2019



# SUMMARY RESULT OF 2019 AGMS



# 1

## First Agenda

Ratification of Financial Statement and Annual Report 31 December 2018

# 2

## Second Agenda

Determination of the appropriation of the profit of the Company;

- Interim dividend Rp410/share (paid in 5 Dec 2018)
- Final Dividend Rp775/share (to be paid before 18 Jun 2019)

# 3

## Third Agenda

Reappointment of external auditor for Financial Statement 31 Dec 2019

- Public accountant: Kartika Singodimejo, S.E., CPA
- Public Accounting Firm: Siddharta Widjaja & Rekan, the member of KPMG

# 4

## Fourth Agenda

Changes in the composition of the Company's BoD and BoC:

- Appointment Deborah Herawati Sadrach as member of BoC,
- Resignation of Mr. Vikas Gupta from his position as Director of the Company,
- Appointment Mrs. Veronika Utami as member of BoD,
- Appointment Mrs. Sri Widowati as member of BoD,
- Change the nomenclature of the position of the Independent Director to the position of Director.

# SUMMARY RESULT OF 2019 EGMS



1

## First Agenda

Approval of the plan to change the Company's core business activity, in the form of adding new business sector, namely lease of office space.

2

## Second Agenda

Approval of the plan for amendment to Article 3 of the Company's Articles of Association in regard to the plan to add the Company's new business sector and editorial changes to the description of the Company's business activities.

# OUR PROFILE



85

YEARS

42

BRANDS

9

FACTORIES

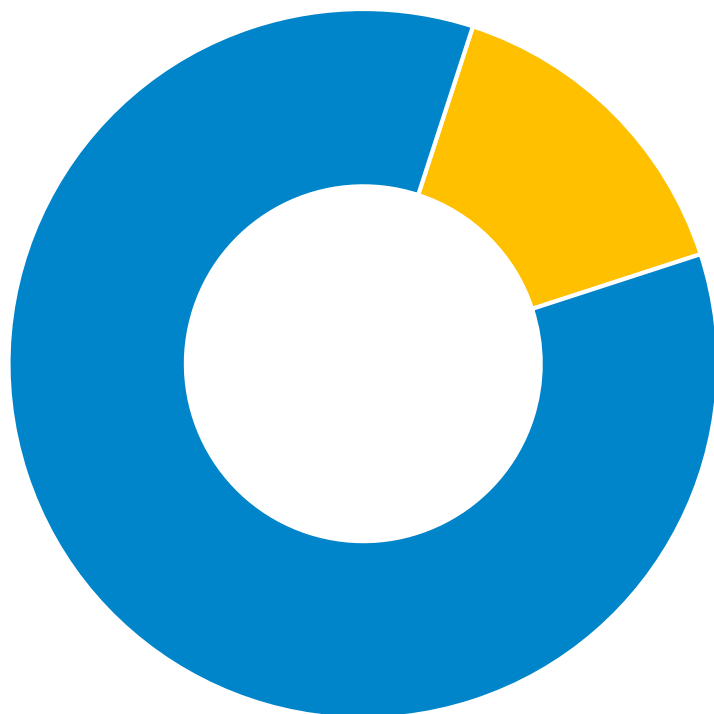
1,000

SKUS

5,000+

EMPLOYEES

# SHAREHOLDING STRUCTURE



**15% Public**

1,145,122,500 number of shares

**85%**

**Unilever Indonesia Holding B.V.**

6,484,877,500 number of shares

# 2018 HIGHLIGHTS



## PURPOSE LED

### Brands with Purpose Grow



**3,000** MOSQUES  
CLEANING PROJECTS IN 30 CITIES



**Vixal**



**35,000** FARMERS INVOLVED  
AS COCONUT SUGAR SOURCING



**150** SMALLHOLDERS SUPPLY CHILI  
FOR JAWARA

NET SALES

**RP 41.8**

TRILLION

UNDERLYING SALES  
GROWTH

**2.4%\***

\*USG exclude Spreads

## FUTURE FIT

### Portfolio Transformation

**70**

INNOVATIONS LAUNCHED

### Future Capabilities



Digital Logistic

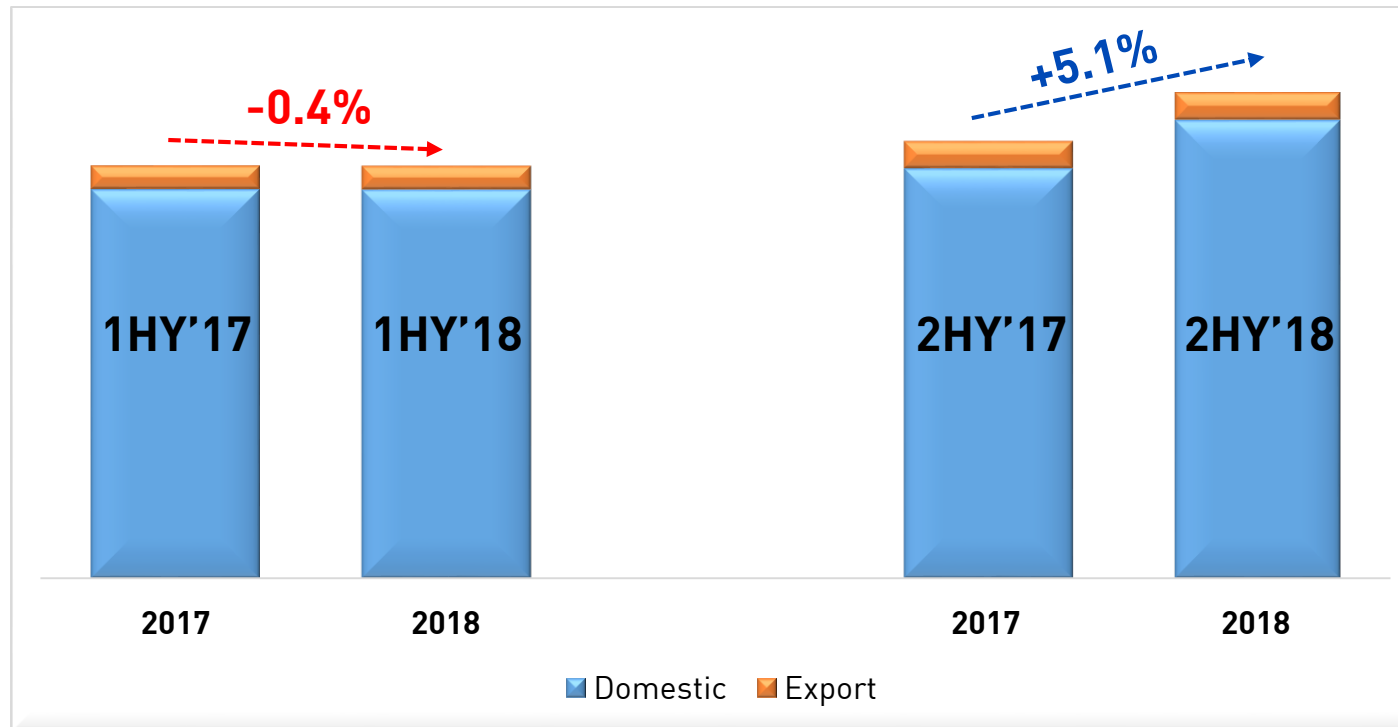


Diversity & Inclusion

Real Time  
Precision Marketing



# 2018: A TALE OF TWO HALVES



# Q1 2019 RESULT



NET SALES  
**RP 10.7**  
TRILLION



DOMESTIC SALES GROWTH  
**4.9%** <sup>\*)\*\*)</sup>

\*) USG exclude Spreads sales

\*\*\*) Domestic sales account for 95% of sales



NET PROFIT  
**RP 1.7**  
TRILLION



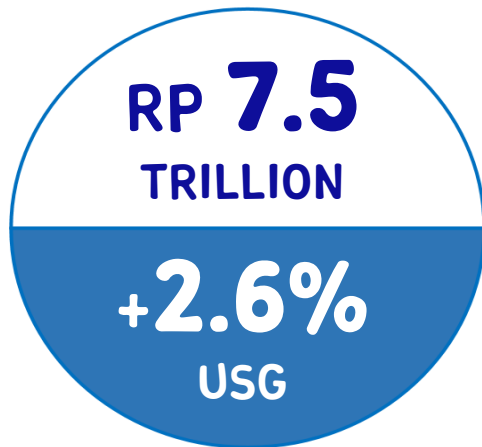
BASIC EARNING PER SHARE  
**RP 229**



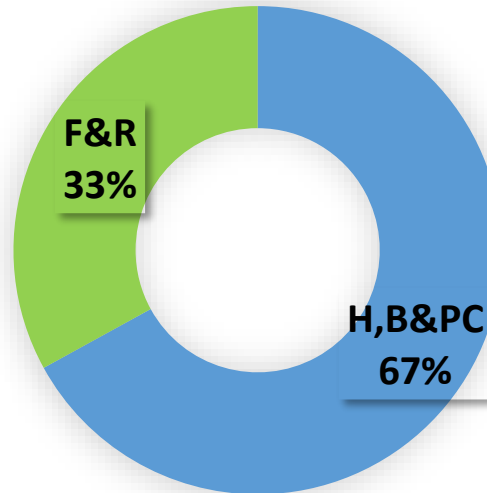
# Q1 2019 SEGMENT INFORMATION



## HOME, BEAUTY & PERSONAL CARE



## SEGMENT CONTRIBUTION



## FOODS AND REFRESHMENT



\*USG exclude Spreads sales

PURPOSE  
LED



FUTURE  
FIT