



**LIST OF QUESTIONS**  
**EXTRAORDINARY GENERAL MEETING OF SHAREHOLDERS ("EGMS")**  
**PT UNILEVER INDONESIA TBK**  
**20 JUNI 2017**

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**FIRST AGENDA**

1. Name : Dharmawan P  
Acting on himself/on behalf of : Acting on Himself  
Number of shares owned/represented : 1,200 shares

Question: What is the currency for this non-committed facility? If it is in foreign currency, what will be the Company's hedging strategy? If the facilities were used, will it be loan term or money market facility?

Answer: This facility is in Indonesia Rupiah

2. Name : Rimma Panggabean  
Acting on herself/on behalf of : Acting on Herself  
Number of shares owned/represented : 6,100 shares

Question: Considering that there are some increases in bank loan for ±700 billion in 2016, will it be better if UFI loan was prioritized to decrease your existing loan?

Answer: This is a non-committed standby loan facility with lower interest benefit. So, if UFI can provide lower interest, the Company will sign the loan with UFI. The implication would not be to decrease loan, but to decrease the loan interest, to lower the cost.

3. Name : Ir. Fajar Surya  
Acting on himself/on behalf of : Acting on Himself  
Number of shares owned/represented : 5,300 shares

Question: What would be the currency of the standby loan? If it is in foreign currency, will it be in US Dollar, Euro or Yuan? Considering that UFI is



foreign entity, can you explain why they have Indonesia Rupiah on their cash?

Answer: It will be in Indonesia Rupiah

Question: UFI is affiliated with UNVR. It was forecasted that there will be problem at 2018/2019 due to the positive effect of tax exemption that was just completed at March. Will it become a problem when the export is lower?

Answer: Currency risk would not be a problem since the standby-loan facility is in Rupiah.

Question: Where will UFI get their fund in Rupiah?

Answer: As a financial entity, UFI has the ability to provide fund in Rupiah.

## SECOND AGENDA

1. Name : Ir. Fajar Surya  
Acting on himself/on behalf of : Acting on Himself  
Number of shares owned/represented : 5,300 shares

Question: Considering that there is BPJS law in place, it was encouraged that the Company can facilitate its employees in the participation of BPJS. Is it different than the Company's Dana Pensiun luran Pasti or will the nature double?

Answer: BPJS is a mandatory contribution that the Company should participate, meanwhile the pension fund was there as an additional. It has actually been there for quite some time before BPJS exists. Because the Company is required to participate on BPJS, we will still be partaking in the programme. However, on the other hand, we would like to ensure that the employees received a competitive benefit, therefore not eliminating the pension fund.